

Builder & Contractor Selection Tips – California 2025

Choosing the right builder or contractor is one of the most important decisions you'll make in a construction loan project. Lenders scrutinize the qualifications of the professionals involved, and your choice directly impacts project cost, timing, and quality.

What Lenders Expect from Builders/Contractors

- Licensing & Bonding: Must hold a valid California contractor's license and be bonded/insured.
- **Experience:** Proven track record with similar projects (custom homes, ADUs, renovations).
- **Financial Stability:** Contractors must demonstrate the ability to manage cash flow and subcontractor payments.
- **Documentation:** Signed contracts, cost breakdowns, insurance certificates, and references are required.
- Reputation: Lenders may check reviews, BBB ratings, and past litigation history.

Tips for Selecting the Right Builder/Contractor

- Check Credentials: Verify license status with the California Contractors State License Board (CSLB).
- Request References: Ask for at least three completed project references and contact past clients.
- Review Portfolios: Compare completed projects to your vision and required quality.
- **Get Multiple Bids:** Obtain at least three detailed bids to benchmark pricing.
- **Understand Payment Terms:** Avoid large upfront payments; align draw schedules with lender requirements.
- Confirm Insurance Coverage: Ensure general liability and workers' comp policies are current.
- Assess Communication: Clear, timely communication prevents costly misunderstandings.
- Check Subcontractor Network: A strong, reliable network ensures smoother execution.

Key Insights

- Many lenders will only fund projects managed by licensed, insured contractors unless you qualify for an owner-builder program.
- **Poor contractor documentation** is one of the most common reasons for delays in construction loan approvals.
- Selecting the right builder not only improves project success but can also strengthen your loan application.

Usefule Links

- California Contractors State License Board (CSLB)
- <u>CFPB Mortgage & Construction Loan Rules</u>

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